

FOR IMMEDIATE RELEASE

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UNIGLOBE Travel Designers wins national contract with cooperative purchasing group

*UNIGLOBE Travel Designers' services now offered through National IPA, easing
vendor selection for government agencies and educational institutions*

COLUMBUS, Ohio (April 3, 2017) — [UNIGLOBE Travel Designers](#) has been awarded a national cooperative contract to provide travel management services to government agencies and educational institutions throughout the country.

Region 4 Education Service Center in Houston, Texas competitively solicited and publicly awarded the contract to UNIGLOBE Travel Designers. Through the agreement, UNIGLOBE's services will now be made available to all members of the Region 4 Service Center as well as all other participants of [National IPA](#).



“UNIGLOBE’s contract is for three years, with the option for two one-year renewals,” said Elizabeth Blount McCormick, president and co-owner of UNIGLOBE Travel Designers. “We are the first and only travel-management company to sign with them.”

National IPA is a cooperative purchasing organization dedicated to serving the public sector. The cooperative assists agencies and institutions to streamline the tedious, expensive request-for-proposal process (RFP) while satisfying requirements for transparency by offering a comprehensive portfolio of awarded contracts. Region 4 Education Service Center, lead agency for National IPA, is one of 20 regional education service centers in Texas formed to help school districts and charter schools improve efficiencies and student performance.

Once a public agency or educational institution registers with National IPA — at no cost — they have access to all nationally awarded contracts available in the portfolio, including the services of UNIGLOBE Travel Designers.

UNIGLOBE Travel Designers, a Columbus-Ohio based company, is an award-winning, minority- and women-owned travel-management company. The full-service company offers more than 35 years of experience specializing in corporate and leisure travel.

“Contracting for travel needs makes sense for any business, but especially for government agencies and educational institutions,” McCormick said. “Outsourcing this need allows the employees in these organizations to focus on their top priority, which is to serve their citizens. Meanwhile, being part of this cooperative purchasing

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network gives them access to a trusted travel-management company that can help them keep costs at a set amount while taking advantage of the 24/7 emergency customer service that our company offers.”

Using UNIGLOBE Travel Designers’ service through the cooperative purchasing contract available through National IPA benefits government agencies and educational institutions for a variety of reasons. It reduces administrative burden, delivers product cost savings by offering nationally leveraged pricing, provides greater efficiency and economy in acquiring goods and services, and ensures contracts are competitive through a first-class purchasing procedure.

About UNIGLOBE Travel Designers

[UNIGLOBE Travel Designers](#) was founded in Columbus in 1981 and became one of the first franchises in the United States for UNIGLOBE Travel International, a company based in Canada. In its 35 years, the company has grown from a small business, with two agents, to a thriving company with 30 employees. A member of UNIGLOBE International Global Solutions and a recipient of the UNIGLOBE International Chairman’s Circle for the past 10 years, UNIGLOBE Travel Designers has a reputation for being one of the top UNIGLOBE Travel International franchises in the world. For more information, please visit www.uniglobetraveldesigners.com.

About National IPA

[National Intergovernmental Purchasing Alliance Company](#) (National IPA) is redefining the future of cooperative purchasing. The cooperative purchasing organization is dedicated to serving more than 48,000 public agencies and educational institutions nationwide. All cooperative agreements have been competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. The lead agencies are independent of the cooperative, allowing the agency to be focused on the best value for the agency.

The National IPA team of tenured certified public procurement professionals, supply chain and cooperative purchasing experts is committed to bringing value to agencies nationwide. Participants may leverage one of the largest pools of purchasing potential, allowing them to receive a combined buying power regardless of their entity’s size. For more information please visit www.nationalipa.org.